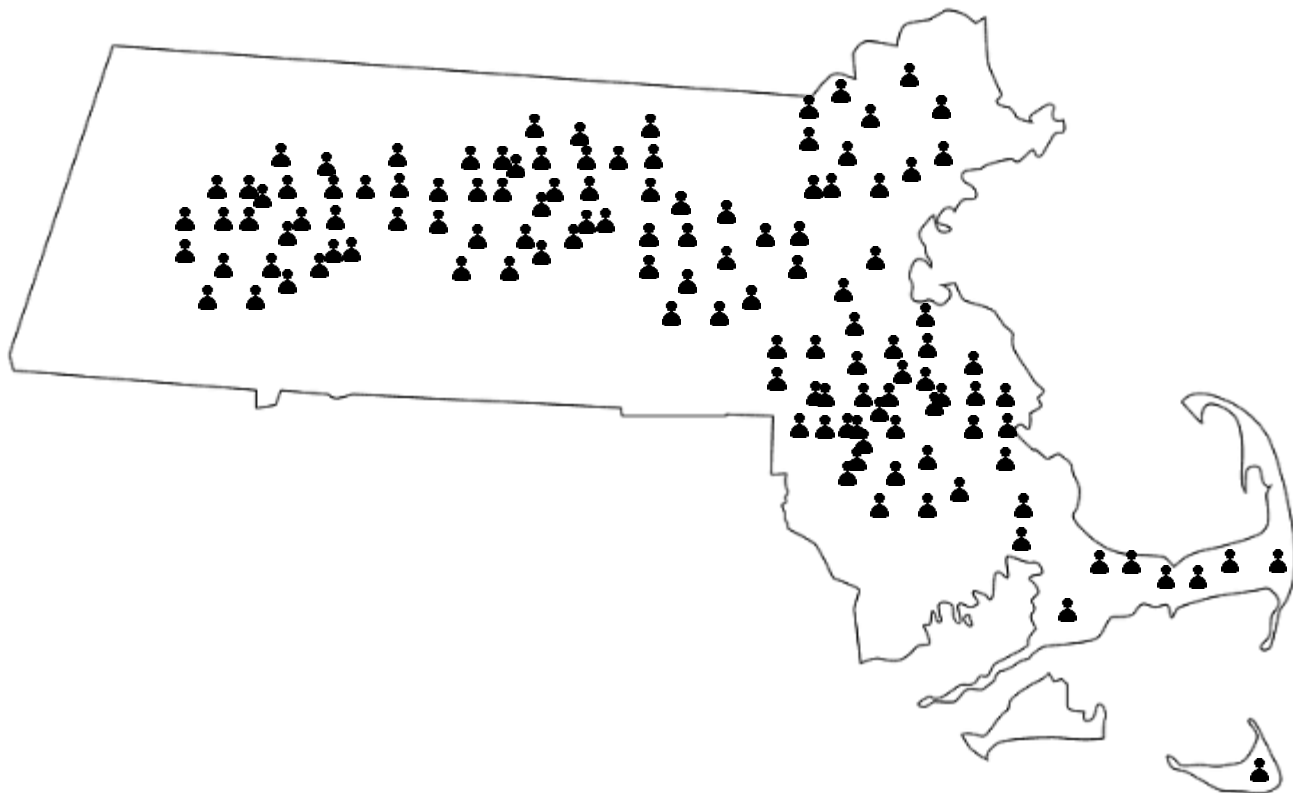


Developing a Multi-State Data Privacy Program

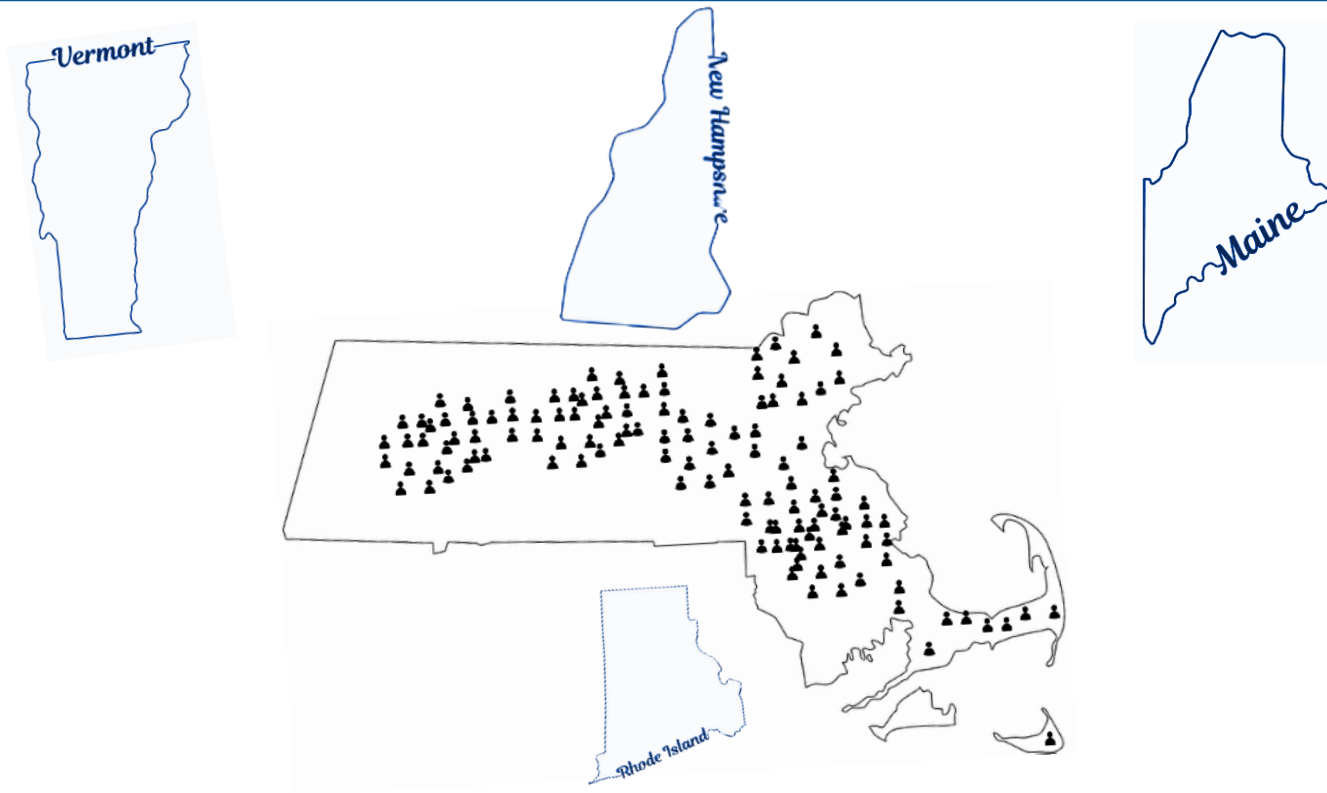
Ramah Hawley and Cynthia Tougas
The Education Cooperative (TEC)



Our Story

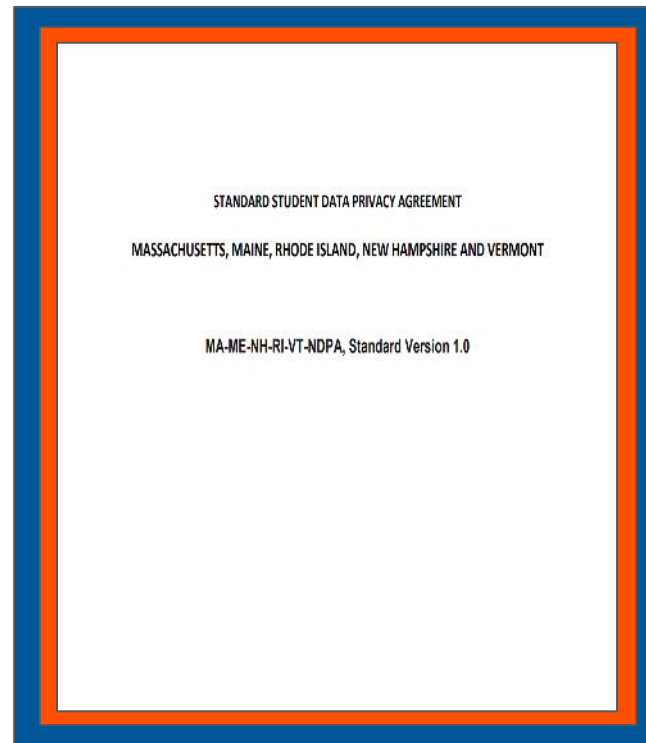


And We Kept Growing...



5 State NDPA with 5 Exhibit Gs

- TEC Participated in the Development of the NDPA
- We Crafted a 5-state NDPA with 5 Separate Exhibit Gs
- TEC's Agreement is Unique in That It Covers 5 States



Multi-State Alliance Benefits

- Economies of Scale
- Increased Leverage to Negotiate
- One District Requests a DPA - Districts in All 5 states Can Hop On
- Vendor Benefits
 - Fewer # of DPAs to Review & Sign
 - Lower Legal Costs
 - Relationship Building with One Contract Administrator



By the Numbers

Posted DPAs and Exhibit Es by State

STATE	DPAs
MA	10,730
NH	10,639
RI	1,818
ME	1,649
VT	1,368
	26,204

Number of Vendor Signed DPAs by State

STATE	DPAs
NH	1,574
MA	1,496
RI	1,393
ME	1,025
VT	807

TEC's SDPA Service

- The Education Cooperative - One of 24 Educational **NON-PROFIT Collaboratives** in Massachusetts
- Explicitly Formed to “Work Together with School Districts and Schools to Offer Various Services, Including:
 - *Providing Professional Development and Technical Assistance*
 - *Developing Programs and Services to Enhance School Districts’ Operating Efficiency”*



TEC's SDPA Service

- TEC Only Charges a Fee to Offset Administrative Costs and Legal Fees
- TEC's Pricing Structure Has Only Increased By \$0.10 Per Student in 6 years, As It Spreads the Cost of This Work Out Among Hundreds of Districts
- As More Districts Join Us, TEC Hopes to One Day Be Able to Lower Its Prices for All



Why Not Replicate?

All States Are Welcome to Join
TEC's SDPA...

***But Why Not Replicate This Model In
Your Region?***



Why Not Replicate?

What Would You Need:

- Regional Alliances with Nearby States
 - CoSN Chapters
 - Educational Collaboratives
 - SEAs
 - or Other Organizations....
- A Contract Administrator
- An Attorney (*Student Records Experts!*)
- Accounts Payable/Receivable



...And We're Available to Share Our Knowledge With You At Any Time!

Questions?



<https://tec-coop.org/data-privacy/>

https://bit.ly/SDPC23_TEC